

Equal Exchange *for your community*

| WHOLESALE PRODUCT LIST | | | |
|--|-----------|-----------|---------------|
| ITEM DESCRIPTION | CASE SIZE | ITEM CODE | PRICE* / CASE |
| COFFEE | | | |
| PERCOLATOR COFFEES (Percolator grind for use in percolators at coffee hour and at other gatherings, in 1-lb. bags.) | | | |
| Fellowship Blend | 5 1-lb | 11200 | \$34.50 |
| Organic Fellowship Blend | 5 1-lb | 11002 | \$37.50 |
| Fellowship Blend Decaf | 5 1-lb | 11201 | \$41.00 |
| Organic Fellowship Blend Decaf | 5 1-lb | 11025 | \$44.00 |
| PACKAGED COFFEES (Whole bean or drip grind in valve-sealed bags. For use in the congregation, home or office - also great for fundraising!) | | | |
| Conventional Coffees: | | | |
| Café Salvador - Ground, Full City Roast | 6 12-oz | 17201 | \$35.40 |
| Bright Day Brew - Ground, Medium Roast | 6 12-oz | 17205 | \$35.40 |
| Organic Coffees: | | | |
| Organic Breakfast Blend - Ground, Medium/French Roast | 6 12-oz | 17000 | \$38.40 |
| Organic Breakfast Blend - Whole Bean, Medium/French Roast | 6 12-oz | 17001 | \$38.40 |
| Organic French Roast - Ground, French Roast | 6 10-oz | 17002 | \$38.40 |
| Organic French Roast - Whole Bean, French Roast | 6 10-oz | 17003 | \$38.40 |
| Organic Mind, Body & Soul - Ground, Medium/Vienna Roast | 6 12-oz | 17004 | \$38.40 |
| Organic Mind, Body & Soul - Whole Bean, Medium/Vienna Roast | 6 12-oz | 17005 | \$38.40 |
| Organic Ethiopian - Ground, Full City Roast | 6 12-oz | 17008 | \$38.40 |
| Organic Ethiopian - Whole Bean, Full City Roast | 6 12-oz | 17009 | \$38.40 |
| Organic Colombian - Ground, Full City Roast | 6 12-oz | 17010 | \$38.40 |
| Organic Colombian - Whole Bean, Full City Roast | 6 12-oz | 17011 | \$38.40 |
| Organic Love Buzz - Ground, French/Full City Roast | 6 10-oz | 17012 | \$38.40 |
| Organic Love Buzz - Whole Bean, French/Full City Roast | 6 12-oz | 17013 | \$38.40 |
| Organic Midnight Sun - Ground, French Roast | 6 10-oz | 17016 | \$38.40 |
| Organic Midnight Sun - Whole Bean, French Roast | 6 10-oz | 17017 | \$38.40 |
| Organic African Roots - Ground, Medium Roast | 6 12-oz | 17018 | \$38.40 |
| Organic African Roots - Whole Bean, Medium Roast | 6 12-oz | 17019 | \$38.40 |
| Organic Proud Mama - Ground, Full City Roast | 6 14-oz | 14101 | \$42.00 |
| Flavored Coffees: | | | |
| Hazelnut Crème - Ground, Medium Roast | 6 12-oz | 17300 | \$39.90 |
| French Vanilla - Ground, Medium Roast | 6 12-oz | 17301 | \$39.90 |
| Toffee Caramel - Ground, Medium Roast | 6 12-oz | 17302 | \$39.90 |
| Decaffeinated Coffees: | | | |
| Organic Decaf - Ground, Full City Roast | 6 12-oz | 17020 | \$44.40 |
| Organic Decaf - Whole Bean, Full City Roast | 6 12-oz | 17021 | \$44.40 |
| Organic French Roast Decaf - Ground, French Roast | 6 10-oz | 17022 | \$44.40 |
| Hazelnut Crème Decaf - Ground, Medium Roast | 6 12-oz | 17325 | \$45.90 |
| Cozy Cup Decaf - Ground, Full City Roast | 6 12-oz | 17227 | \$41.40 |

Equal Exchange
 15 Campanelli Circle
 Canton, MA 02021
 Tel: 774.776.7366
 Fax: 508.587.5955
www.equalexchange.coop/community
 Email:
communityorders@equalexchange.coop

Make a Difference for farmers and your community!

Join thousands of congregations, schools, offices and community groups making a difference as they enjoy delicious, fairly traded coffee, tea, chocolate and foods.

Through Fair Trade, the farmers who grow Equal Exchange coffee, tea, cacao and foods are:

- providing for their families,
- improving their communities,
- and caring for our planet

100% of Equal Exchange's coffee, tea and chocolate products are fairly traded.

*Prices shown are effective 6/13/16 and are subject to change.

For additional products and seasonal specials, visit our Webstore:

SHOP.EQUALEXCHANGE.COOP
 Please log in to see your wholesale pricing

*for all who love
 making a difference*

FOR ADDITIONAL PRODUCTS, SPECIALS, AND AVAILABILITY, VISIT OUR WEBSTORE: SHOP.EQUALEXCHANGE.COOP Please log in to your account to see wholesale pricing.

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| BULK WHOLE BEAN COFFEES (Plain, 2 lb. valve-sealed bags. Great for buying clubs or congregations that grind their coffee fresh.) | | | |
| Organic Breakfast Blend - Medium/French Roast | 5 2-lb | 12000 | \$83.00 |
| Organic French Roast - French Roast | 5 2-lb | 12001 | \$83.00 |
| Tin Tie Coffee Bags (for repackaging bulk coffee) | pack of 10 | 44005 | \$1.30 (\$0.13 / bag) |
| FOR 5 LB. BAGS OF WHOLE BEAN COFFEE, PLEASE CONTACT OUR CUSTOMER SERVICE TEAM | | | |
| CONGO COFFEE PROJECT 1 LB. WHOLE BEAN COFFEE | | | |
| Organic Congo Coffee Project - Full City Roast | 5 1-lb | 11020 | \$41.25 |
| The purchase of Congo Coffee helps to support Panzi Hospital in the Democratic Republic of the Congo, which provides life-saving treatment, counseling and after-care programs to survivors of sexual violence. For each pound of coffee purchased by the case, Equal Exchange will donate \$1.00. For each bag sold at retail, a \$2.00 donation will be made. | | | |
| SATELLITE PACKS (For use in commercial 1.5 gallon satellite brewers. Pre-measured packs.) | | | |
| Organic Colombian - Full City Roast | 16 8-oz | 19100 | \$63.60 (\$3.98/pack) |
| Organic French Roast - French Roast | 16 8-oz | 19101 | \$64.80 (\$4.05/pack) |
| Organic Peru Decaf - Vienna Roast | 20 7-oz | 19102 | \$81.91 (\$4.10/pack) |
| PILLOW PACK COFFEES | | | |
| (For use in commercial, 12-cup brewers, such as Bunn and Bloomfield. Pre-measured packs. Not intended for individual resale.) | | | |
| Café Salvador - Full City Roast | 56 1.5-oz | 19203 | \$38.77 (\$0.69/pack) |
| Café Salvador - Full City Roast | 48 2.25-oz | 19200 | \$50.88 (\$1.06/pack) |
| Connoisseur Blend - Full City/Vienna Roast | 48 2.5-oz | 19202 | \$57.28 (\$1.19/pack) |
| Organic Mind, Body & Soul - Medium/Vienna Roast | 48 2.25-oz | 19000 | \$53.65 (\$1.12/pack) |
| Organic French Roast - French Roast | 48 2.5-oz | 19002 | \$59.09 (\$1.23/pack) |
| Organic Colombian - Full City Roast | 48 2.5-oz | 19005 | \$59.09 (\$1.23/pack) |
| Hazelnut Crème - Medium Roast | 48 2.25-oz | 19300 | \$60.90 (\$1.26/pack) |
| Decaf Organic Peru - Vienna Roast | 56 2.0-oz | 19001 | \$65.17 (\$1.16/pack) |
| Decaf Organic Peru - Vienna Roast | 48 2.5-oz | 19004 | \$70.21 (\$1.46/pack) |
| Decaf Organic Breakfast Blend - Medium Roast | 56 1.5-oz | 19007 | \$45.02 (\$0.80/pack) |
| Decaf Organic Breakfast Blend - Medium Roast | 48 2.25-oz | 19008 | \$57.59 (\$1.20/pack) |
| Organic Terra Mountain Blend - Full City Roast | 56 1.5-oz | 19006 | \$43.52 (\$0.78/pack) |
| Pillow Pack Sampler (variety of 4 regular blends and 2 decaf) | 6 packs | 19999 | \$10.00 |
| SINGLE SERVE COFFEE (For use in Single Serve Machines) 12 cups per Box, 6 boxes per case | | | |
| Organic Breakfast Blend | 72 11g cups | 12500 | \$39.00 |
| Organic French Roast | 72 11g cups | 12501 | \$39.00 |
| Organic Unwind Decaf | 72 10.3g cups | 12502 | \$39.00 |
| FOR ADDITIONAL PRODUCTS, SPECIALS, AND AVAILABILITY, VISIT OUR WEBSTORE: SHOP.EQUALEXCHANGE.COOP Please log in to your account to see wholesale pricing. | | | |

ROAST GUIDE

Medium Roast



Light and bright in the cup.

Full City Roast



Complex and flavorful

Vienna Roast



Smoky, smooth and rich.

French Roast



Dark and velvety.

For additional products and seasonal specials, visit our webstore:

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making a difference*

EQUAL EXCHANGE 15 Campanelli Circle Canton, MA 02021

Tel: 774.776.7366 **Fax:** 508.587.5955 www.equalexchange.coop/community communityorders@equalexchange.coop

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|---|--------------|-----------|--------------|
| ORGANIC COCOA (For use in the congregation, home, or as part of a fundraiser.) | | | |
| Organic Hot Cocoa Mix | 6 12-oz cans | 18500 | \$30.00 |
| Organic Spicy Hot Cocoa (Dairy Free) | 6 12-oz cans | 18502 | \$30.00 |
| Organic Dark Hot Chocolate (Dairy Free) | 6 12-oz cans | 18505 | \$30.00 |
| Organic Unsweetened Baking Cocoa | 6 8-oz cans | 18510 | \$30.00 |
| Organic Bulk Hot Cocoa Mix | 2 5-lb bags | 18550 | \$56.00 |
| Organic Bulk Baking Cocoa | 2 5-lb bags | 18551 | \$65.00 |
| ORGANIC CHOCOLATE (Packed in display box.) | | | |
| *October - April regular shipping is available if temperatures in your region/shipping route are below 75°F. May - September insulated shipping is available for an additional cost. | | | |
| Organic Very Dark Chocolate (71% Cacao) | 12 2.8-oz | 18200 | \$27.60 |
| Organic Dark Chocolate with Almonds (55% Cacao) | 12 2.8-oz | 18201 | \$27.60 |
| Organic Milk Chocolate (43% Cacao) | 12 2.8-oz | 18300 | \$27.60 |
| Organic Mint Chocolate with a Delicate Crunch (67% Cacao) | 12 2.8-oz | 18202 | \$27.60 |
| Organic Orange Dark Chocolate (65% Cacao) | 12 2.8-oz | 18203 | \$27.60 |
| Organic Panama Extra Dark Chocolate (80% Cacao) | 12 2.8-oz | 18204 | \$27.60 |
| Organic Dark Chocolate Caramel Crunch with Sea Salt (55% Cacao) | 12 2.8-oz | 18205 | \$27.60 |
| Organic Ecuador Dark Chocolate (65% Cacao) | 12 2.8-oz | 18206 | \$27.60 |
| Organic Milk Chocolate Caramel Crunch with Sea Salt (41% Cacao) | 12 2.8-oz | 18301 | \$27.60 |
| Organic Dark Chocolate Lemon, Ginger and Pepper (55% Cacao) | 12 2.8-oz | 18208 | \$27.60 |
| Organic Extreme Dark Chocolate (88% Cacao) | 12 2.8-oz | 18207 | \$27.60 |
| Organic Dark Chocolate Minis / 8.82 lb. box (55% Cacao) | ≈888 4.5-g | 18611 | \$140.00 |
| Packaging Kit for creating 35 gift bags of 25 minis each | kit | 45200 | \$4.00 |
| Organic Dark Choc Minis Countertop Display 23.8oz. box (55% Cacao) | 150 4.5-g | 18613 | \$30.00 |
| Organic Milk Choc Minis Countertop Display 23.8oz. box (41% Cacao) | 150 4.5-g | 18612 | \$30.00 |
| Organic Bittersweet Chocolate Chips (70% Cacao) | 12 10-oz | 18661 | \$43.20 |
| Organic Semisweet Chocolate Chips (55% Cacao) | 12 10-oz | 18660 | \$43.20 |

| FAIR FOODS | | | |
|---|-----------------|-------|---------|
| Organic Extra Virgin Olive Oil | 6 500ml bottles | 60101 | \$71.70 |
| Organic Cane Sugar Packets | Case of 1,000 | 18700 | \$21.00 |
| See our full line of dried fruits, nuts, spreads and snacks at shop.equalexchange.coop. Sign in to see wholesale pricing. | | | |

Serve

Serve Equal Exchange coffee, tea, cocoa and foods for your congregation or group, at the office or at home

Sell

Sell fairly traded products and multiply your impact! Equal Exchange makes it easy to offer

- A special holiday or event sale
- A monthly sale for your congregation or group
- A buying club for members of your community

Fundraise

Raise money while selling delicious foods and gifts everyone will love through our:

- Attractive fundraising catalog – up to 40% profits
- Online fundraising – available to catalog fundraiser groups

Spread the Word!

Use our variety of Fair Trade educational materials to help you in your fundraising, education and outreach efforts.



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| ITEM DESCRIPTION | CASE SIZE | ITEM CODE | PRICE / CASE |
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| TEA | | | |
| ORGANIC TEAS (Each box contains 20 tea bags.) | | | |
| Organic English Breakfast Tea | 6 boxes | 13300 | \$16.50 |
| Organic Black Tea | 6 boxes | 13301 | \$16.50 |
| Organic Earl Grey Tea | 6 boxes | 13302 | \$16.50 |
| Organic Darjeeling Tea | 6 boxes | 13303 | \$16.50 |
| Organic Chai | 6 boxes | 13304 | \$16.50 |
| Organic Irish Breakfast Tea | 6 boxes | 13312 | \$16.50 |
| Organic Green Tea | 6 boxes | 13305 | \$16.50 |
| Organic Jasmine Green Tea | 6 boxes | 13306 | \$16.50 |
| Organic Mint Green Tea | 6 boxes | 13307 | \$16.50 |
| Organic Green Tea with Ginger | 6 boxes | 13315 | \$16.50 |
| Organic Rooibos (Caffeine Free) | 6 boxes | 13308 | \$16.50 |
| Organic Vanilla Rooibos (Caffeine Free) | 6 boxes | 13309 | \$16.50 |
| Organic Peppermint (Caffeine Free) | 6 boxes | 13310 | \$16.50 |
| Organic Chamomile (Caffeine Free) | 6 boxes | 13311 | \$16.50 |
| Organic Ginger (Caffeine Free) | 6 boxes | 13314 | \$16.50 |
| Organic Rooibos Chai (Caffeine Free) | 6 boxes | 13316 | \$16.50 |
| Organic Decaf English Breakfast (Caffeine Free) | 6 boxes | 13313 | \$16.50 |
| ORGANIC FULL LEAF TEAS (Each box contains 16 mesh tea sachets.) | | | |
| Organic Black Tea Full Leaf Sachets | 6 boxes | 13500 | \$25.50 |
| Organic Green Tea Full Leaf Sachets | 6 boxes | 13501 | \$25.50 |
| Organic Rooibos Tea Herbal Sachets | 6 boxes | 13502 | \$25.50 |
| NON-FOOD PRODUCTS | | | |
| Equal Exchange Travel Mugs (77% pre-consumer recycled material) | Holds 16-oz | 44004 | \$2.00 |
| Paper Cups (8-oz. with EE logo. Other sizes available.) | Case of 1,000 | 40001 | \$69.51 |
| 12-Cup Coffee Filters (for Bunn & Bloomfield brewers) | 1,000 4.5" filters | 40302 | \$15.00 |
| EDUCATIONAL MATERIALS | | | |
| FAIR TRADE EDUCATIONAL MATERIALS | | | |
| (Spread the word about Fair Trade in your congregation and community! Please contact us for more information.) | | | |
| "Now Serving Equal Exchange" Poster | 1 to 3 | 45120 | Free |
| Coffee Hour Poster | 1 to 5 | 46485 | Free |
| "Decaf" stickers - 48 stickers per sheet | limit 2 | 72527 | Free |
| Equal Exchange Pamphlets | limit 25 | 45004 | Free |
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ORDER FORM

| | | | |
|-------------------------------|--------|------|---|
| Congregation or Organization: | | | MAIL OR FAX TO Equal Exchange 15 Campanelli Circle Canton, MA 02021 Fax 508.587.5955 |
| Customer ID (if available): | | | |
| Name: | | | |
| *Street Address: | | | |
| | | | |
| City: | State: | Zip: | |

| | |
|------|---------|
| Tel: | E-mail: |
|------|---------|

Ship to (if different from above):

| | | |
|------------------|---------|------|
| Name: | | |
| *Street Address: | | |
| | | |
| City: | State: | Zip: |
| Tel: | E-mail: | |

*Please use a street address for shipping. UPS cannot ship to a PO Box

ORDERING OPTIONS:

You may order for your place of worship, organization, school or office by mailing or faxing this form with a check or credit card, or by calling **774-776-7366**.

You may also order with a Visa, Mastercard or American Express on our webstore at:
shop.equalexchange.coop
 Please log in to see your wholesale pricing

Customers are invited to order our products in both wholesale and retail quantities.

- Wholesale prices given when ordering whole cases of a single product
- Retail prices given for any products ordered in less than a case
- Pillow packs orderable in whole cases only
- Please note any mixed cases will be charged at retail prices

AVAILABILITY:

Please check availability on the web or by phone before placing an order to ensure that it can be processed in a timely fashion.

SHIPPING:

Please allow 10 business days between our receipt of your order and delivery.

Shipping Prices for Continental United States

| | |
|-------------------|------------|
| Order Total | UPS Ground |
| \$0-\$44.99 | \$7.95 |
| \$45-\$89.99 | \$9.95 |
| \$90-\$134.99 | \$12.95 |
| Orders over \$135 | Free |

For information about expedited prices and shipping to Alaska/Hawaii, please email us at communityorders@equalexchange.coop or call us at 774-776-7366

Please note: we reserve the right to charge a flat \$12 reshipping fee if recipient is unable to receive UPS delivery.

CHOCOLATE SHIPPING: October-April regular shipping is available if temperatures in your region/shipping route are below 75°F. May-September insulated shipping is available for an additional cost.

CUSTOMER SERVICE:

If you have any questions regarding your order or our program and partnerships, please contact us at **774-776-7366** or e-mail: communityorders@equalexchange.coop.

Please notify us of any errors in your order within 10 days of receipt.

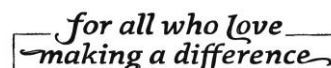
Additional information on our program and partnerships is also available at:
www.equalexchange.coop/community

PRICES:

Prices are subject to change.

CREDIT TERMS:

For a credit agreement for your congregation, organization, school or office, please contact us.



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