



## Make a Difference

#### **FOCUS**

Students work in small groups to choose one way they would like to make a difference in the world. They pick a problem they care about, spend time understanding the problem, brainstorm strategies to address it, choose a strategy, and implement it. Then they look back to see how effective their strategy was in addressing the original problem.

#### SUMMARY OF CLASSROOM ACTIVITIES

This unit gives students a sense of how to make a difference in the world using a time-tested model for solving a problem. Once they've used it, they can use the tool whenever they come up against something that needs to change.

#### Handout #1: What Do You Care About?

Students brainstorm a list of things they care about and decide together as a group which topic to pick for their project.

#### Handout #2: Understand the Problem

Students gather information about the topic they have selected and frame their focus statement in five different ways in order to identify the best way for them to approach their topic.

#### Handout #3: Brainstorm Solutions

Students brainstorm possible ways to solve the problem they have identified.

Win Win Solutions

Handout #4: Make a Plan

Students make a plan to solve their problem.

Handout #5: Make a Difference

Students implement their plan, making changes as required.

Handout #6: Look Back

Students look back to see how effective they were in addressing the topic they selected.

#### **CLASSROOM NARRATIVE**

ASSIGNMENT: In this unit you're going to get a chance to solve a problem you care about. Get together in groups of 3-4 students. Over the next month, you'll have time every day to brainstorm possible problems you'd like to solve. You'll then choose a problem together, research information about it, brainstorm ways to solve the problem, make a plan to solve it, implement your plan, and then review how well you did. In a month, each group will give a presentation to the class, our principal, and any parents who would like to join us. The presentation will describe the problem you worked on and what you were able to accomplish. The important thing is: be sure to choose a problem you all care about, something you'd like to see change. Think back on all you've learned in this work we've done on Fair Trade and Cooperative Economics and see if there is something you can do to make a difference in the world. Maybe you'll find Fair Trade or Cooperative Economics will be a solution to a problem you care about.

Be sure to come and get my initials each time you complete a handout or if you need help at any point.



Creative Commons Attribution-Non-Commercial 3.0 License 2004 Lynn Benander. Lynn Benander hereby grants the holder of this work the right to copy, distribute, transmit, alter, transform, or build upon this work, the curriculum materials in Unit Four, provided the holder attributes authorship to Lynn Benander and does not use this work for commercial purposes. Lynn Benander reserves all rights other than those expressly granted herein.

NAME:	DATE:

## What Do You Care About?

#### Change can happen in many ways.

There are many causes people are working on to improve our world and build a happier, healthier planet. These are a few issues people are dedicated to:

Fair Trade
Organic food
Environmental protection
Cooperatives
Safe food sources
Sustainable farming
Economic equality
Gender and racial equality

With your group, brainstorm a list of 15 problems you care about—things you wish were different in your own life, at home, at school, in your town, in your state, in the U.S., or in the world.

1.	9.
2.	10.
3.	<u>11.</u>
4.	12.
5.	13.
6.	14.
7.	15.
0	

Now put a star next to the problems that are important to every member of your group and that are something your group can do something about. Choose the starred item that you all want to work on most and write it here:

Our Project Topic:\_\_\_\_\_

Have your teacher initial your work when you're done:\_\_\_\_\_

NAME:	DATE:

## Understand the Problem

Make a list of all the information you have about the problem you picked.
Collect some new information that might help you solve your problem.
Now rephrase your problem in five different ways by filling in these blanks:
1) How can we
so that
2) How can we
so that
3) How can we
so that
4) How can weso that
5) How can we
so that
Put a star next to the statement that best describes your problem.
Design a table, graph, diagram, or model to represent the problem.
Have your teacher initial your work when you're done:

STUDENT ACTIVITY HANDOUT	<b>O</b>	STUDENT	ACTIVITY	HANDOUT	Œ
--------------------------	----------	---------	----------	---------	---

NAME:	DATE:

## Brainstorm Solutions

1.		
2		
3.		
4.		
5.		
6.		
7.		
8.		
9.		
10.		
<u>11.</u>		
12.		
13.		
14.		
<u>15.</u>		
Put a star n	ext to the solutions you'd like to try.	
Have your t	reach initial your work when you're done:	

	STUDENT ACTIVITY HANDOUT 🛇
NAME:	DATE:
·	

## Make a Plan

List the steps you're planning to follow to solve your problem.

Who	What	By When
		,

Have your teacher initial your work when you're done:\_\_\_\_\_

STUDENT ACTIVITY HANDOUT 🔍
 ······································
DATE

## Make a Difference

NAME:

Check off each step in your plan when you get it done. Make changes in your plan if you need to. Answer these questions at the end of each week to help you stay on track.

WEEK ONE	DATE	
What's going well?		
What's hard?		
Is our strategy working to solve our problem?		
Do we need to make any changes in our plan?		
Have your teacher initial your work when you're done:		
WEEK TWO	DATE	
WEEK TWO		
WEEK TWO What's going well?		
WEEK TWO What's going well?		
WEEK TWO What's going well? What's hard?		
WEEK TWO What's going well? What's hard?		
WEEK TWO What's going well? What's hard?		
WEEK TWO What's going well? What's hard? Is our strategy working to solve our problem?		

	STUDENT ACTIVITY HANDOUT
•	······································
NAME:	DATE:

## Make a Difference

WEEK THREE		DATE
What's going well?		
What's hard?		
Is our strategy working to solve our problem	?	
Do we need to make any changes in our plan	า?	
Have your teacher initial your work wh	uen you're done:	
Have your teacher initial your work wh	uen you're done:	DATE
	en you're done:	DATE
WEEK FOUR	en you're done:	DATE
WEEK FOUR	en you're done:	DATE
WEEK FOUR What's going well?	en you're done:	DATE
WEEK FOUR What's going well?		DATE
WEEK FOUR What's going well? What's hard?		DATE
WEEK FOUR What's going well? What's hard?		DATE
WEEK FOUR What's going well? What's hard?	?	DATE
WEEK FOUR  What's going well?  What's hard?  Is our strategy working to solve our problem	?	DATE
WEEK FOUR  What's going well?  What's hard?  Is our strategy working to solve our problem	?	DATE

Have your teacher initial your work when you're done:\_\_

	STUDENT ACTIVITY HANDOUT
	······································
NAME:	DATE:

## Look Back

What did you learn from it?  Were you able to make a difference?  What strategies were most successful in solving your problem?  What went well?	vazilo e de de la la de de			
Vere you able to make a difference?  What strategies were most successful in solving your problem?	vvnat did you do			
Vere you able to make a difference?  What strategies were most successful in solving your problem?				
Vere you able to make a difference?  What strategies were most successful in solving your problem?				
Vere you able to make a difference?  What strategies were most successful in solving your problem?				
Vere you able to make a difference?  What strategies were most successful in solving your problem?				
Vere you able to make a difference?  What strategies were most successful in solving your problem?				
Vere you able to make a difference?  What strategies were most successful in solving your problem?				
Vere you able to make a difference?  What strategies were most successful in solving your problem?	What did you lea	n from it?		
Vhat strategies were most successful in solving your problem?	villat ala you ica	THOM IC.		
Vhat strategies were most successful in solving your problem?				
Vhat strategies were most successful in solving your problem?				
Vhat strategies were most successful in solving your problem?				
Vhat strategies were most successful in solving your problem?				
Vhat strategies were most successful in solving your problem?				
Vhat strategies were most successful in solving your problem?				
Vhat strategies were most successful in solving your problem?	Were you able to	make a difference?		
	,			
/hat went well?	What strategies v	vere most successful in solving your	problem?	
/hat went well?				
/hat went well?				
/hat went well?				
/hat went well?				
/hat went well?				
Vhat went well?				
Vhat went well?				
	What went well?			

ME:		DATE:
	Look I	Back
What would you do d	differently next time?	
		t difference it made. Give a 10-minute
Remember, not all show what you did	l problems can be solved quickly. Yo	we a meaningful part in the presentation.  our presentation and poster just need to
Vou'll be graded u	using the following point system:	
<b>4 POINTS</b> for a presand why you did it	sentation that clearly presents the pr	roblem you were solving, what you did,
3 POINTS for an eff		d encourages each person's contribution
TOTAL: 10 POINTS		a cheodrages each person's contribution
Have your teacher	r initial your work when you're done	:

#### FOLLOW-UP PROJECTS

Get local produce into your school cafeteria.

Educate kids in your school about how to eat well at lunch time and give awards for the kids who bring the healthiest lunches.

Start a community garden on your school grounds.

Meet with local farmers to see what meat and produce s/he has available, then let the public know.

Sponsor a "local food day" where people agree to eat only foods that have been grown locally.

Sell Fair Trade products for your next fundraiser.

Raise money to help pay for a school, health center, or other community development project that a Fair Trade farmer co-op is working on.

Correspond with a pen pal who is a child from a cocoa farming family. Learn about his or her life. Educate others about what it's like to farm cocoa and what they can do to support the cocoa farmers who grow the chocolate they enjoy.

Start a food buying group if your town doesn't have a food co-op.

Educate people about Fair Trade, co-ops, and local economies.

Start a student co-op at your school focusing on a specific issue.

Start a worker-owned cooperative that will give you and your friends a way to work and get paid. Figure out if people will hire you to mow their lawns, do odd jobs, fix their computers, make them websites, or clean their houses.

Run a "Buy Local" campaign for your community. Publish a directory of local businesses.

Develop a local shopping guide for your community.

Sponsor a contest to see who can use less energy, produce less waste, spend less money, or spend the most money locally.

Educate students about local entertainment options. Challenge them to enjoy a week with only local entertainment options.

Do an energy audit for your school and reduce your school's energy use.

Make your school a zero-waste school by composting all food scraps, recycling your plastics, cardboard, and paper, and by not buying things you can't compost, recycle, or reuse.

# Win Win Solutions

# Fair Trade and Cooperative Economics Resource List

AV resources, websites, and print materials for further research

#### ON SUSTAINABLE AGRICULTURE

Local Harvest: www.localharvest.org
Find farmers' markets, family farms, and other
sources of sustainably grown food, such as produce,
grass-fed meat, and other goodies.

#### Oregon Tilth: www.tilth.org

Oregon Tilth is a non-profit research and education organization certifying organic farmers, processors, retailers, and handlers throughout Oregon, the U.S., and internationally.

#### Organic Consumers Association:

WWW.ORGANICCONSUMERS.ORG

The Organic Consumers Association (OCA) promotes food safety, organic farming, and sustainable agriculture practices in the U.S. and internationally. It provides consumers with factual information they can use to make informed food choices.

Organic Trade Association: www.ota.com
The Organic Trade Association (OTA) is the membership-based business association for the organic industry in North America. OTA's mission is to encourage global sustainability through promoting and protecting the growth of diverse organic trade.

Sustainable Table: www.sustainable table.org
Sustainable Table celebrates the sustainable food
movement, educates consumers on food-related
issues and works to build community through food.

#### ON FAIR TRADE

Film: "Black Gold" (on the Ethiopian coffee trade)

#### Fair Trade Research Group:

WWW.COLOSTATE.EDU/DEPTS/SOCIOLOGY/

FAIRTRADERESEARCHGROUP/

The Fair Trade Research Group (FTRG) was established at Colorado State University in 1999 to research:

- What are the real benefits of the Fair Trade movement?
- Can the benefits of Fair Trade be sustained over time?
- Can Fair Trade grow to encompass a greater number of farmers and communities throughout the developing world?
- Can Fair Trade be expanded to encompass not only poor farmers, but other sectors that connect Southern producers and Northern consumers?

#### Fair Trade Resource Network:

WWW.FAIRTRADERESOURCE.ORG/

The Fair Trade Resource Network raises consumer awareness about how Fair Trade alternatives can improve people's lives.

Fairtrade Labeling Organizations
International (FLO): www.fairtrade.net
FLO is an umbrella organization of Fair Trade
labeling initiatives in countries such as Europe,
Canada, the United States, Japan, Australia and
New Zealand. FLO sets and reviews international
Fair Trade standards.

Global Exchange: www.globalexchange.org Global Exchange is an international human rights organization dedicated to promoting environmental, political, and social justice.

#### Interfaith Fair Trade Initiative: www.lwr.

ORG/ADVOCACY/TRADEJUSTICE/IFTI/INDEX.ASP

IFTI works with Fair Trade coffee companies and a coalition of faith-based international organizations and religious denominations to significantly expand the purchase of Fair Trade coffee in the U.S., increase advocacy on behalf of Fair Trade, and improve the lives of small coffee farmers.

## International Fair Trade Association (IFAT): www.ifat.org

IFAT is the global network of Fair Trade organizations.

#### La Siembra:

WWW.COCOACAMINO.COM/EN/TOOLKIT.PHP La Siembra, a Canadian Fair Trade company, created an easy-to-use Fair Trade educational toolkit for grades 1 – 12.

Oxfam America: www.oxfamamerica.org
Oxfam America is a Boston-based international
development and relief agency and an affiliate
of Oxfam International. Working with local
partners overseas and domestically, Oxfam delivers
development programs and emergency relief
services, and engages in campaigns to change
global practices and policies that keep people in
poverty. Oxfam's "Make Trade Fair" campaign
calls on decision makers to make trade part of the
solution to poverty.

### TransFair USA: www.transfairusa.org TransFair USA, a non-profit organization, i

TransFair USA, a non-profit organization, is the only independent, third-party certifier of Fair Trade products in the United States. Through regular visits to Fair Trade farmer cooperatives conducted by Fairtrade Labeling Organizations International (FLO) and partnerships with U.S. companies, TransFair verifies that the farmers who produce Fair Trade Certified products are paid a fair price. TransFair does not, however, make any claims about the companies or organizations selling a Fair Trade certified product.

#### United Students for Fair Trade:

WWW.USFT.ORG

USFT is a national network of student organizations advocating around Fair Trade products, policies, and principles. The core objective of USFT is to raise the awareness of, and expand the demand for, Fair Trade alternatives, both on campuses and in communities.

#### **ON COOPERATIVES**

#### Cabot Creamery:

WWW.CABOTCHEESE.COM/F1.PHP?LEFT=MENU-EDUCATION.HTML&RIGHT=COLOR-GAMES.HTML

The National Cooperative Business Association and Cabot Creamery sponsored a Girl Scouts Co-ops for Community patch with resources and activities to teach about cooperatives.

#### Co-op America: www.coopamerica.org

Co-op America's mission is to harness economic power – the strength of consumers, investors, businesses, and the marketplace – to create a socially just and environmentally sustainable society.

#### Cooperative Development Institute:

WWW.CDI.COOP

The CDI is the northeast's center for cooperative business training, education, and technical assistance.

#### International Co-operative Alliance:

WWW.ICA.COOP

The International Co-operative Alliance is an independent, non-governmental association which unites, represents, and serves co-operatives worldwide.

#### Mondragón Córporation Cooperativa:

HTTP://www.mondragon.mcc.es/Ing/Index.asp Mondragón Corporación Cooperativa, MCC, is a business group made of 218 cooperatively

is a business group made of 218 cooperatively organized companies and entities in the Basque region of Spain.

#### National Cooperative Business Association:

WWW.NCBA.COOP

NCBA is the leading national membership association representing cooperatives of all types and in all industries.

## Vin Win Solution

#### ON KIDS MAKING A DIFFERENCE

Center for a New American Dream and World Wildlife Fund teamed up to reach youth with a "Be Different, Live Different, Buy Different—Make a Difference" campaign:

WWW.NEWDREAM.ORG/BUY/BUYDIFFERENT.PHP

This campaign engages youth in consumer actions such as choosing environmentally friendly products and advocating for more options. Along with lots of consumer information, the site features an online resource conservation calculator, shopping tips, and a free, downloadable Community Action Guide with 30 activity ideas and some step-by-step advice on how to organize community projects.

#### Kids Can Make a Difference:

WWW.KIDSCANMAKEADIFFERENCE.ORG/TEAC.HTM Finding Solutions To Hunger: Kids Can Make A Difference is a teacher guide that contains 25 lessons that provide valuable background and creative suggestions to help students answer the difficult questions dealing with hunger and poverty.

Where Food Comes From: The FEED Program at Edmunds Elementary School is an online account of a kindergarten teacher in Vermont who helps her students understand where their food comes from: http://www.vermontcommunityworks.org/exemplars/reflretreat04/feed-edmnds/feed-edmnds.html

#### Peace Corps Teens:

WWW.PEACECORPS.GOV/TEENS/

Teens are making a difference supporting schools where volunteers work and live around the globe.

## Glossary of Terms

- **ALTERNATIVE TRADE ORGANIZATIONS (ATO):** non-governmental organizations committed to the Fair Trade movement. They seek to address structural inequities in the global economy through direct, equitable trade.
- **COMMODITY:** unprocessed or partially processed goods, such as coffee, cocoa, vegetables, or precious metals, that are traded on the global market. Commodity prices determined on the New York Stock Exchange fluctuate with market demands, and do not account for the costs to producers of those products.
- **COOPERATIVE:** Cooperatives are enterprises owned and democratically controlled by the people who use them. There are consumer-owned cooperatives, producer-owned cooperatives, worker-owned cooperatives and business purchasing cooperatives.
- **FAIR TRADE:** an alternative approach to trade. Fair Trade partnerships are long-term, mutually-beneficial relationships based on trust and transparency and seek to establish greater equity in international trade.
- **FERMENTATION (OF COCOA BEANS):** the biochemical changes cocoa beans undergo after harvesting and before drying. During the fermentation process, the pulp surrounding the beans is removed, the beans stop germinating, and flavor development begins.
- MIDDLEMEN (or "coyotes" as they are called in some areas of Latin America): the intermediaries to which farmers are often forced to sell their crops. Small farmers are especially vulnerable to exploitative middlemen because they may live in remote locations with little access to information about market prices and may lack the power to demand a fair price. Bypassing middlemen, Fair Trade buyers are able to trade directly with farmers, offering them a higher, consistent price, and providing farmers with decision-making power.
- ORGANIC: refers both to food and the process of food production. Organic foods are produced without chemicals, pesticides, artificial fertilizers, or irradiation, and they are not genetically modified.

  While Fair Trade certification does not also certify a product as organic, many Fair Trade foods are organic, since Fair Trade encourages environmentally-sound farming practices.
- **PRE-HARVEST CREDIT:** credit made available from Fair Trade buyers to farmer partners at lower rates, providing a source of income between harvests and allowing farmers to remain out of debt. It is also referred to as "advanced credit." Outside of the Fair Trade system, this credit is usually unavailable or offered at prohibitive interest rates.